

Discrete Choice Modelling: How good is the model?

Model Selection and Goodness of fit NZ Freight Shipper's Mode Choice and Modal Shift Behaviour

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Discrete Choice Modelling

- ▶ Transport consumer behavior exhibits **substantial heterogeneity** (Variations in travel behaviors)
 1. Want to understand causes of those variations
 2. Want to identify how to change travel behaviors (need elasticity values)
- ▶ Discrete choice modelling enables us to capture travel behavior and mode choice in particular
- ▶ When introducing a new transport service (e.g. Public transport, Cycle path, BRT, Light rail and etc.), it is particularly important;
 - Service positioning and advertisement
 - Level of service (e.g. service frequency)
 - Optimal price (e.g. WTP and WTA)

New Trends in Discrete Choice Modelling



Increasing Complexity

- In the early stages, **Multinomial Logit (MNL) model**: the simplest and most popular
 - In the logit model, the utility of person i for alternative j is

$$U_{ij} = \beta X_{ij} + \varepsilon_{ij}$$

- Over the last 10 years, **Mixed Logit (MXL) model** replaced ML model

$$U_{ij} = \beta_i X_{ij} + \varepsilon_{ij}$$

- Now, **Generalized Mixed Logit (GMXL) Model**

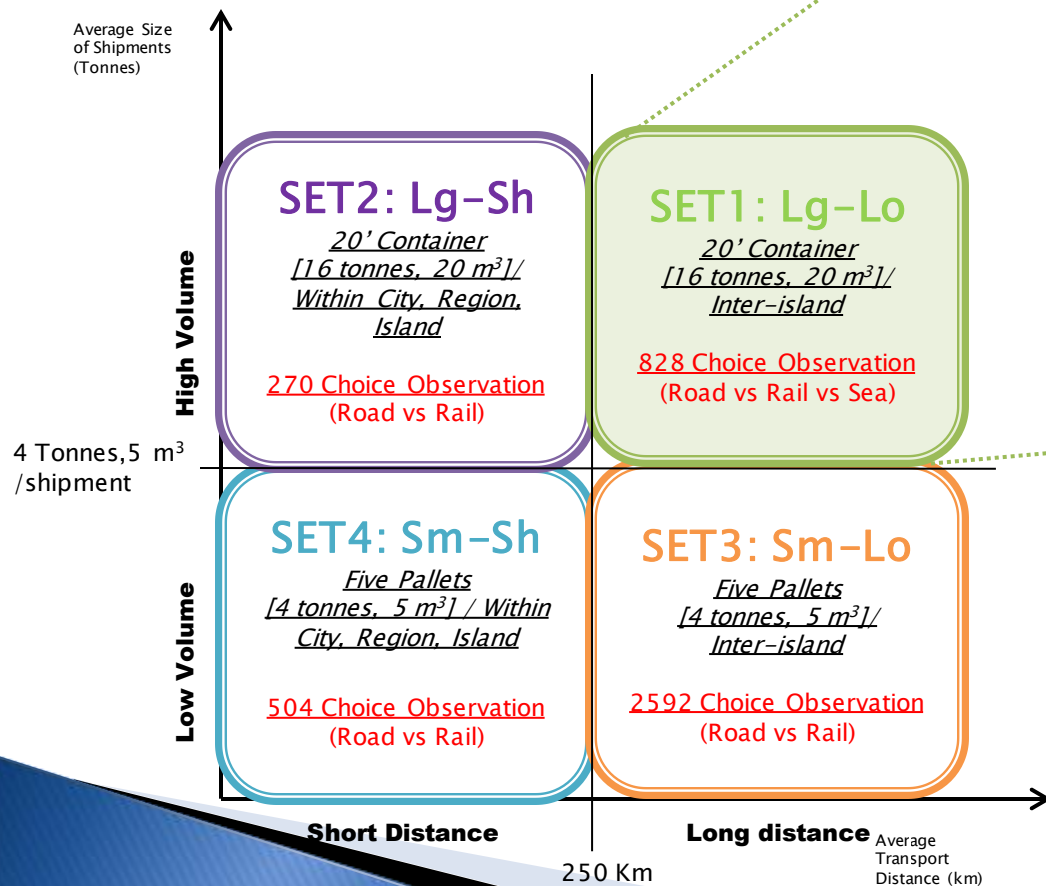
(Fiebig et al. 2009)

$$U_{ijt} = [\sigma_i \beta + \gamma \eta_i + (1 - \gamma) \sigma_i \eta_i] X_{ijt} + \varepsilon_{ijt}$$

NZ Freight Shipper Survey

- ▶ **Stated Preference (SP) Survey (2012)**
 - 233 NZ freight Shippers
 - 4,194 Choice experiments
- ▶ **Four business divisions**
 - primary sector
 - manufacturers
 - retailers/wholesalers and
 - freight logistics providers
- ▶ **Ten industry sectors**
- ▶ **Analysed by MNL, ML, GMXL and Latent Class (LC) model**

Respondent Grouping Systems



Transport Options Attributes	By truck only	By truck & Sea	By truck & Rail
Transport Cost	\$3766	\$1534 \$1704	\$2135 \$2372
Transport Time	24 hrs	72, 84, 96 hrs	36, 48, 60 hrs
On-time Reliability	100%	80, 85, 90%	85, 90, 95%
Service Frequency	-	5, 7 per week	2, 4 per day

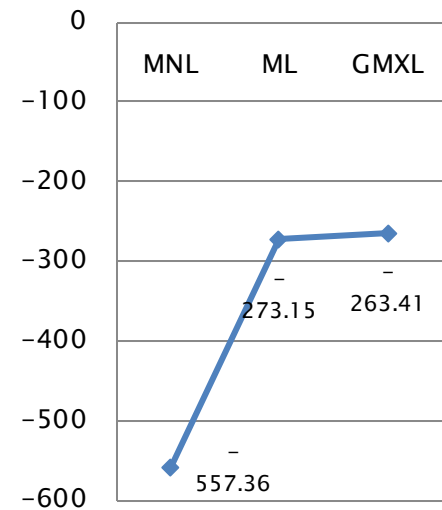
Attributes and Levels (Choice Set 1*)

* Conditions given : Door-to-Door service, Inter-island (e.g. Auckland to Christchurch) transport with Full Container Load (FCL: 16 tonnes)

Goodness-of-Fit (Overall)

Preferred Measures:

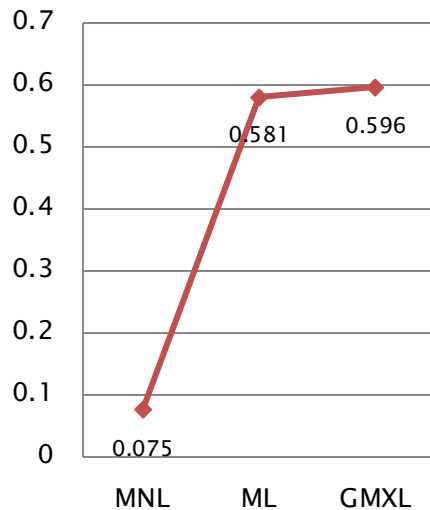
- **Lower** Log-likelihood, AIC and BIC (Akaike and Bayesian Information Criterion)
- **Higher** Pseudo R²



Log Likelihood

MNL
ML

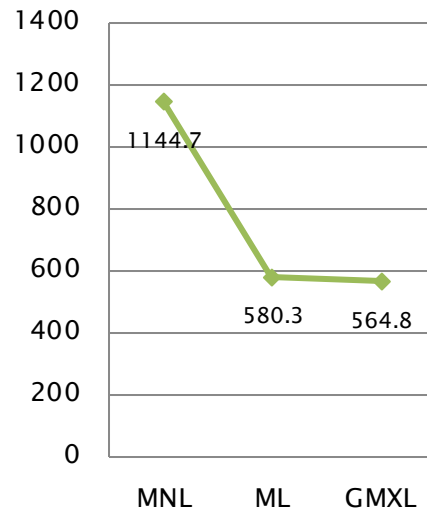
GMXL ✓



Pseudo R²

MNL
ML

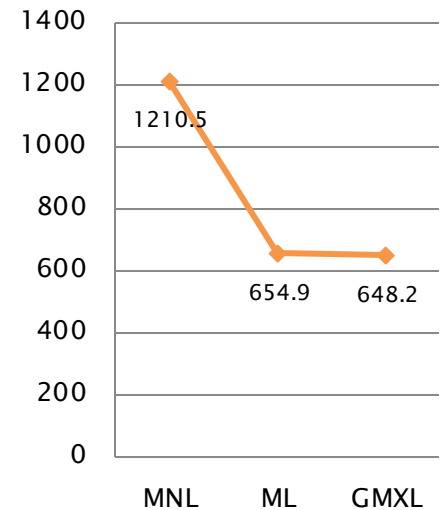
GMXL ✓



AIC

MNL
ML

GMXL ✓



BIC

MNL
ML

GMXL ✓

Summary of Model Results (Choice Set 1*)

Attributes	MNL [§]		ML		GMXL		
	Coeff.	S. E.	Coeff.	S. E.	Coeff.	S. E.	
Random parameters: Mean							
TIME	-0.022***	0.007	-0.006	0.017	-0.098	0.089	} Main Effects (Mean)
FREQ	0.197*	0.118	0.489**	0.214	1.377	0.869	
Non-random parameters							
COST	-0.002***	0.001	-0.004***	0.001	-0.004***	0.001	} ASCs
RELIAB	0.018	0.015	0.090***	0.026	0.085	0.140	
ASCS (Sea)	0.878	0.173	2.571	2.634	1.187	7.233	} Interaction Effects
ASCR (Rail)	-0.227	0.873	0.989	2.159	-0.902	7.800	
TIME*NTRUCK	0.006*	0.003	0.033**	0.015	0.072**	0.036	} Main Effects (SD)
SLIFE (Sea)	-0.797***	0.293	0.450	1.320	1.403	3.945	
LTSP (Sea)	0.775***	0.254	1.744*	0.990	-1.439	3.308	
NTSP (Rail)	-0.685*	0.407	-1.101	1.905	2.256	8.466	
EVOL (Rail)	-0.677*	0.408	-0.432	1.114	9.056	15.91	
LTSP (Rail)	0.742***	0.276	1.111	0.801	-1.437	2.308	
Random parameters: Standard Deviation							
TIME	-	-	0.129***	0.017	0.068	0.054	} Model Statistics
FREQ	-	-	0.967***	0.127	1.552	1.145	
Variance parameter in scale (τ)					0.878**	0.389	} Model Statistics
Weighting parameter (γ)					0.000	0.478	
Sample mean (σ)					0.695	0.885	
Model Statistics							
Log Likelihood	-557.36		-273.15		263.41		} Model Statistics
Pseudo R ²	0.075		0.581		0.596		
AIC	1144.7		580.3		564.8		
BIC	1210.5		654.9		648.2		
Observations	828		828		828		

§MNL: All non-random parameters, *** p<0.01, ** p<0.05, *p<0.1

Policy Implication

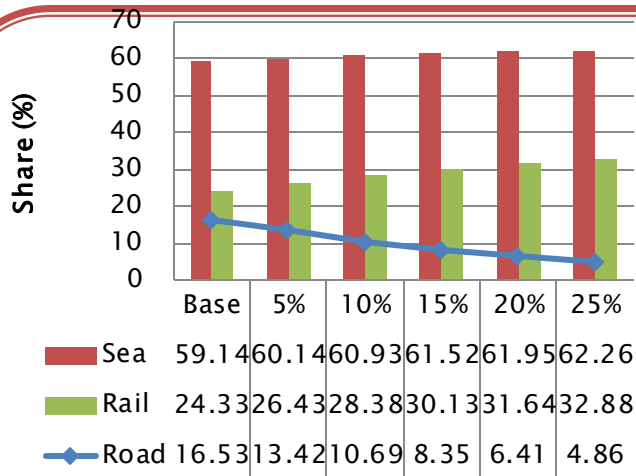
- ▶ Estimated Current Mode Shares for Inter-Island Domestic Freight Movement
- ▶ Three-Mode Competition (Road vs Rail vs Sea)

	Road	Rail	Sea
Richard Paling Consulting (2008): Inter-island	12.4%	56.8%	30.8%
Rockpoint (2009) : Auckland - Christchurch	19.0%	38.0%	43.0%
This Study (2014) : based on Mixed Logit estimation	16.5%	59.1%	24.4%

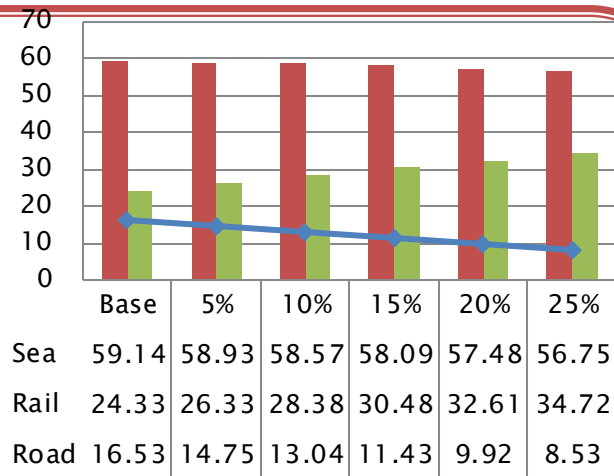
- ▶ Scenarios
 - Increase Road Transport Cost
 - Decrease Sea & Rail Cost
 - Decrease Sea & Rail Transport Time
 - Increase Sea & Rail Reliability

Policy Implications and Modal Shift

Estimations for Road, Sea, and Rail

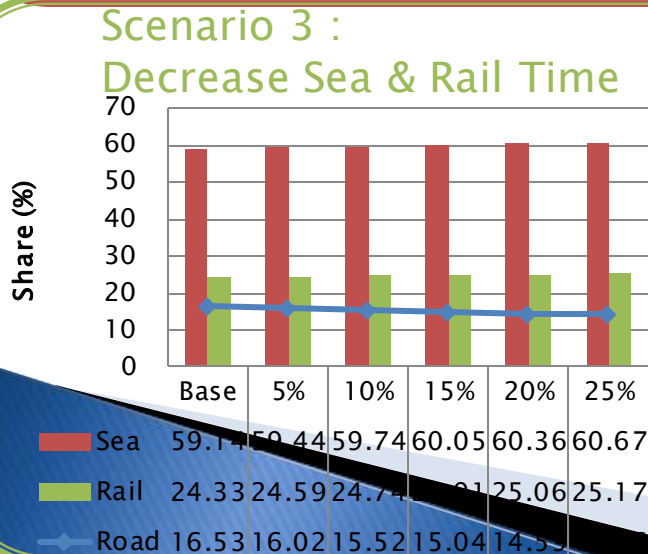


Scenario 1 :
Increase Road Cost

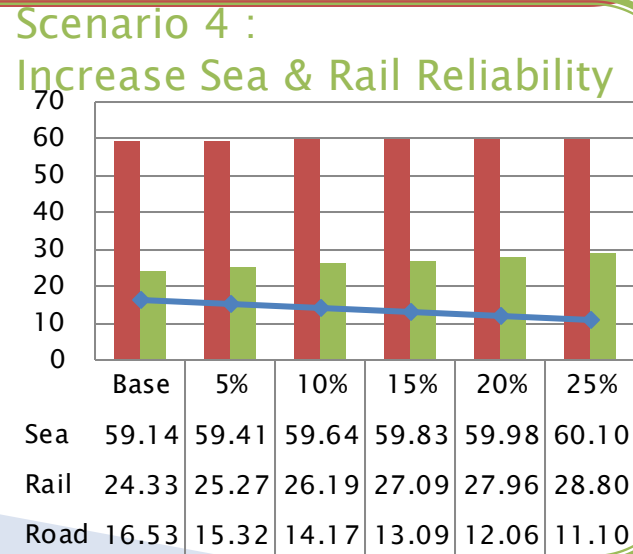


Scenario 2 :
Decrease Sea & Rail Cost

• Long-term Policy



Scenario 3 :
Decrease Sea & Rail Time



Scenario 4 :
Increase Sea & Rail Reliability

• Short-term Policy

Conclusions

- ▶ In choice modelling, there is growing interest in incorporating **preference heterogeneity** and **scale heterogeneity**
- ▶ **GMXL** model may provide better model fit than ML model and can better explain
 - the behavior of extreme transport users who exhibit near lexicographic preference (i.e. people who care greatly about particular attributes)
 - the behavior of highly random customers whose choices are relatively insensitive to service attributes (i.e. people who have small attribute weights or a large scale of the error term)



New research topic?

Modal shift research to sustainable transport modes
Urban freight transport demand model